Total No. of Pages : 2

Register Number :

Name of the Candidate :

M.B.A. DEGREE EXAMINATION DECEMBER 2013.

(SHIPPING AND PORT MANAGEMENT)

(SECOND YEAR)

210 — SHIP CHARTERING, SALE AND PURCHASE

Time : Three hours

Maximum : 75 marks

SECTION A Answer any FIVE questions.

 $(5 \times 3 = 15)$

- 1. Explain the advantages of offshore registration.
- 2. List down key defaulting principles.
- 3. Explain the role of lawyers and counsels in completing a sale.
- 4. Note down the bodies that are involved in valuation of a ship.
- 5. Discuss the importance of 'undertakings'.
- 6. Write a note on broker's right to commission'. Give example
- 7. List down the classification of ships. State the basis of classification.
- 8. Explain the Lay time. Give examples.

SECTION B Answer any THREE questions. $(3 \times 10 = 30)$

- 9. Discuss the factors involved in ship design and construction with apt illustrations.
- 10. 'Contract of Affreightment' Discuss its clauses and role of parties.
- 11. Explain the different types of ship ownership with apt illustrations.
- 12. What are the duties of a valuer in ship purchase and selling? Give suitable examples.
- 13. State the possible maritime frauds in a sea carriage and its implications.

7081

SECTION C

Answer any ONE question. $(1 \times 15 = 15)$

- 14. Discuss about the maritime boundaries and its jurisdiction with its legal clauses in detail.
- 15. Explain the ethics and etiquettes needs to be followed by S & P brokers in the industry.
- 16. Discuss about mortgage and lease role in shipping finance with its merits and limitations.

SECTION D

(Compulsory) $(1 \times 15 = 15)$

17. Explain the key role and responsibilities of different parties in banking and financing involved in completing a sale of a Charter.