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Register Number:

Name of the Candidate:

M.B.A. DEGREE EXAMINATION, May 2015 (INDUSTRY INTEGRATED)

(SECOND YEAR)

170: RESEARCH METHODOLOGY

Time: Three hours Maximum: 75 marks

SECTION - A Answer any FIVE questions

 $(5\times3=15)$

Write short Answer:

- 1. What is decision theory?
- 2. What are research objectives?
- 3. What are sampling errors?
- 4. What is null hypothesis?
- 5. What is correlation?
- 6. What is content writing?
- 7. What is a survey?
- 8. What are primary data?

SECTION - B Answer any THREE questions

 $(3 \times 10 = 30)$

- 9. Explain descriptive research?
- 10. Explain the discriminent analysis with a example.
- 11. How will you collect secondary data?
- 12. Discuss the importance of motivational research.
- 13. Explain the types of reports.

SECTION - C Answer any ONE question

 $(1 \times 15 = 15)$

- 14. Describe the types of non-probability sampling.
- 15. Outline the contents of business report.
- 16. Discuss the application of decision theory in research.

SECTION - D COMPULSORY

 $(1 \times 15 = 15)$

17. How will you estimate the demand for 2 wheeler in Indian market? Explain. \$\$\$\$\$\$\$\$\$