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Register Number:

Name of the Candidate:

M.B.A. DEGREE EXAMINATION May, 2015

(TELECOM MANAGEMENT)

(FIRST YEAR)

120: PRINCIPLES OF TELECOM MANAGEMENT

Time: Three hours

Maximum: 75 marks

SECTION-A

Answer any FIVE questions

 $(5 \times 3 = 15)$

- 1. Briefly explain about the elements of market performance.
- 2. Define telecom management.
- 3. What is Radio Revenue?
- 4. Define PCS network?
- 5. What is profit margin?
- 6. What is the function of network layer?
- 7. Mention some financial aspects of telecom management.
- 8. Define program management.

<u>SECTION-B</u> Answer any THREE questions

 $(3 \times 10 = 30)$

- 9. Explain the elements of market conduct.
- 10. Give a detailed description of cable TV.
- 11. Explain the role of telecommunication management.
- 12. Discuss about application services layer management in mobile networks.
- 13. Discuss in detail about financial reporting system.

SECTION-C Answer any ONE question

 $(1 \times 15 = 15)$

- 14. Write a detailed account on the characteristics of radio personnel.
- 15. Explain the function of PCS networks.
- 16. Explain the architecture of mobile networks.

SECTION-D (COMPULSORY)

 $(1 \times 15 = 15)$

17. Elaborate on the various sources of radio revenue.