Total No. of page(s) : $\boxed{2}$

Register No.

Name of the Candidate:

B.B.A. DEGREE EXAMINATION, 2015 (TELECOM MANAGEMENT) THIRD YEAR (PART – III -- PAPER–XII)

350. BUSINESS POLICY AND STRATEGIC MANAGEMENT

May) (Time: 3 Hours

Maximum: 100 Marks

SECTION -A

 $(10 \times 2 = 20)$

Answer any TEN questions
All questions carry equal marks

- 1. Define Business.
- 2. What is Globalisation?
- 3. What is Correlation?
- 4. Define Emergin Market.
- 5. What is Global firm?
- 6. Define Agreement.
- 7. Define Licensing.
- 8. What is a Document?
- 9. Define Tricks.
- 10. What is Retrenchment?
- 11. Define operation.
- 12. What do you mean by control system?

<u>SECTION – B</u> Answer any FOUR questions

 $(4 \times 10 = 40)$

- 13. Describe about Recent trends in Business Policies.
- 14. Explain the importance of Level Strategic Planning.
- 15. What are the aspects Corporate Strategy?
- 16. Explain in detail the Corporate Conscience.

- 17. Describe about functional level strategic management process.
- 18. Describe the behavioural issue in strategic implementation.

<u>SECTION - C</u> Answer any TWO questions

 $(2 \times 20 = 40)$

- 19. How do strategic decisions differ from operating decision and administrative decision?
- 20. "Business Policy is the study of function and responsibilities of Senior Management concerning the crucial problem that determine the direction and future enterprise"? Explain.
- 21. Discuss the changing trends in social responsibilities of Business.
- 22. Describe the horizontal differentiation. Explain the different types of organisational structure.